## NORTHERN UTILITIES, INC. NEW HAMPSHIRE DIVISION SUMMER PERIOD 2013 COST OF GAS ADJUSTMENT FILING PREFILED TESTIMONY OF JOSEPH F. CONNEELY

1	I.	INTRODUCTION
2	Q.	Please state your name and business address.
3	A.	My name is Joseph F. Conneely. My business address is 6 Liberty Lane West,
4		Hampton, New Hampshire.
5		
6	Q.	For whom do you work and in what capacity?
7	A.	I am a Senior Regulatory Analyst for Unitil Service Corp. ("Unitil Service"), a
8		subsidiary of Unitil Corporation that provides managerial, financial, regulatory
9		and engineering services to Unitil Corporation's principal subsidiaries Fitchburg
10		Gas and Electric Light Company, d/b/a Unitil ("FG&E"), Granite State Gas
11		Transmission, Inc. ("Granite"), Northern Utilities, Inc. d/b/a Unitil ("Northern"),
12		and Unitil Energy Systems, Inc. ("UES") (together "Unitil"). In this capacity I
13		am responsible for managing reporting requirements and filing required reports.
14		
15	Q.	Please summarize your professional and educational background.
16	A.	I graduated from Saint Anselm College, Manchester, New Hampshire in 1999
17		with a Bachelor of Arts degree in Financial Economics. Before joining Unitil, I
18		worked for the Royal Bank of Scotland- Sempra Energy Trading Corp. joint
19		venture ("RBS") in Greenwich, Connecticut as a senior electricity and natural gas
20		trader. Prior to working for RBS, I was employed as a mid-term electricity and

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1		natural gas trader at Morgan Stanley in New York City. Before this position at
2		Morgan Stanley, I ran an energy trading book at Shell Gas and Energy Trading
3		North America in La Jolla, California. I joined Usource, a subsidiary of Unitil
4		Service Corp. in August 2008. In December 2008, I joined the Regulatory
5		Services Department at Unitil Service.
6		
7	Q.	Have you previously testified before the New Hampshire Public Utilities
8		Commission?
9	A.	Yes. I have testified before the Commission in several of Northern's Winter and
10		Summer Period Cost of Gas ("COG") proceedings.
11		
12	11.	PURPOSE OF TESTIMONY
13	Q.	What is the purpose of your testimony in this proceeding?
14	A.	The purpose of my testimony is twofold. First, I provide a typical bill analysis for
15		the rate changes in this docket that are proposed for effect May 1, 2013. I will
16		also give an update on two components of the Local Distribution Adjustment
17		Charge ("LDAC").
18		
19	Q.	How does the 2013 Summer Period proposed cost of gas rate compare with
20		the 2012 Summer Period cost of gas rate?
21	A.	The proposed residential heating 2013 Summer Period rate of \$0.5553 per therm
22		is \$0.1444 per therm higher than the weighted residential heating average 2012

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1		Summer Period rate of \$0.4109 per therm. This is discussed in the testimony of
2		Mr. Kahl.
3		
4	Q.	Please give an update to the LDAC components of Rate Case Expense and
5		Reconciliation of Permanent Changes in Delivery Charges effective May 1,
6		2013.
7	A.	The Rate Case Expense ("RCE") and Reconciliation of Permanent Changes in
8		Delivery Charges ("RPC") components of the LDAC will go to zero effective
9		May 1, 2013.
10		The RCE is a mechanism that allows the Company to adjust its rates for the
11		recovery of NHPUC-approved rate case expenses. The currently effective RCE is
12		\$0.0046.
13		The RPC is a mechanism that allows the Company to adjust its rates for the
14		reconciliation of revenues between temporary rates and permanent rates The
15		currently effective RPC is \$0.0123.
16		Both the RPC and RCE components will be \$0.0000 per therm effective May 1,
17		2013 per Order 25,352 issued on April 24, 2012 in Docket No. DG 11-069. All
18		other LDAC components will remain unchanged. These changes are reflected on
19		the Eighteenth Revised Page 56 included in this filing.
20	-	As required in DG 11-069, Northern will file reconciliations for both components
21		by July 31, 2013 including a recommendation for the treatment of any remaining
22		balance.

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2	Q.	What will be the new aggregate LDAC rate effective May 1, 2013?
3		The new LDAC rate for Residential Customers will be \$0.0551. The new LDAC
4		rate for C&I Customers will be \$0.0266.
5	Q.	Have you prepared a typical bill analysis showing the impact of the proposed
6		changes for effect on May 1, 2013 on a typical residential gas heating
7		customer?
8	A.	Yes. Schedule 8 provides this analysis and shows the impact of the proposed
9		COG and LDAC changes. A typical residential heating customer consuming 318
10		therms during the 2013 Summer Period will see a bill of \$416.73 for the entire
11		Summer Period of May through October. This is \$43.02, or 11.51% higher than
12		the bill for the same usage during the 2012 Summer Period.
13		
14	Q.	Does this conclude your testimony?
15	A.	Yes, it does.